VALIDUS
GLOBAL INVESTING

# COMPANY PROFILE

## At a Glance

### Founded
In 2012 with headquarters in San Diego, California.

### Serving
Wealth advisors, family offices, nonprofits, and institutions.

### Mission
Deliver investment alpha at every opportunity.

### Services
Global investment management, research, bespoke strategies and asset allocation portfolios delivered at scale.

### Over $500mm
Combined assets under management and asset under advisement.

### Experience
Leaders with over five decades of combined experience in investment banking and institutional asset management.

### Leadership
**Mark Scalzo**, Founder & Chief Investment Officer

**Zach Leads**, VP Research & Assistant Portfolio Manager

**Jerry Murphey**, President & Chief Executive Officer

**Celia Murphey**, Chief Compliance Officer

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## OVERVIEW

Validus Growth Advisors LLC, is a global investment manager, founded in 2012, by leaders with over five decades of combined experience in investment banking and institutional investment management. Our mission is to help wealth advisers, family offices, nonprofits and institutions deliver investment alpha at every opportunity.

At its core, our proprietary research processes seek to identify, validate and execute strategies that invest in emerging points of inflection as they unfold. This combines both quantitative and qualitative methods that have continued to evolve over the past two decades. In addition to our global investment management services, we offer investment research, bespoke strategies, and asset allocation portfolios delivered at scale.

This means you can invest in both public and private markets in a variety of strategies and structures--both traditional and alternative asset classes—including listed funds, separate accounts and structured products, all backed by a research processes proven over decades of investing.

## RESEARCHING INVESTMENT OPPORTUNITIES AT THE EDGE OF INFLECTION AND BEYOND

Our proprietary research process seeks to identify, validate and execute on strategic points of growth Inflection. Here's a brief outline of our process:

**Find emerging points of inflection**—10 signals seek to identify market-related and company-specific events that can accelerate future growth. While they may seem obvious in retrospect, they are often overlooked, ignored or dismissed. The result is an inflection hypothesis ready to be validated.

**Validate inflection hypothesis**—We utilize various tools depending on investment circumstances, but always include a proprietary qualitative analysis and quantitative scoring methodology. This creates a high hurdle for adopting inflection ideas that result in an actionable, scalable investment thesis.

**Determine strategy and structure for best execution**—Each high conviction name must earn its place through a buy/sell discipline that includes multiple risk management tools. Choosing the right investment structure is key and so is revalidating the original Inflection thesis on a regular basis.



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**INVESTMENT STRATEGIES**

Offering a variety of investment strategies and structures that combine both public and private markets.

**LIQUID:**

VG Global Growth

VG International Growth

VG US All Cap Growth

VG US Small Cap Growth

VG US Rising Dividend

VG Long/Short

**ILLIQUID:**

VG Private Equity

VG Real Estate

VG Credit

**COMBINATION:**

VG Crossover

VG Multi-Alternative

**ASSET ALLOCATION PORTFOLIO:**

VG activeALPHA Dynamic Growth

VG activeALPHA Dynamic Balanced

VG activeALPHA Dynamic Income

**STRUCTURED PRODUCTS:**

VG Multi-Alternative

FORM CRS

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## GLOBAL INVESTMENT MANAGMENT

Validus advises and manages over $500 million—both discretionary and nondiscretionary assets--including a series of SMA and asset allocation portfolios. We are also the subadvisor to the Destra Multi-Alternative Fund -- a listed closed-end fund that combines five public and private investments, including a crossover of our long/short and private equity strategies.

Our investment management services include strategic and tactical advice dealing with complex investment solutions, such as concentrated portfolio transitions, options-enhanced asset allocations and sophisticated risk mitigation methods.

The research services we offer include the Inflection Folios™ series of carefully curated stock baskets which serve as the underliers for derivative strategies applied in a structured note format. In addition, we are working to apply the same approach to alternative asset class underliers as a more efficient way to deliver illiquid investments opportunities.

## INVESTMENT STRATEGIES AND STRUCTURES

We believe there are four overarching variables that can influence your investment results. They include the prevailing market conditions you encounter, the asset classes you allocate to, the investment strategy you select, and the investment structure you deploy. Out of these, it is the strategy you select and structure you deploy that is most meaningful.

Our core research processes scale across the universe of investable strategies. In addition, we study how different strategies are performing within a given market to reveal inflection opportunities previously unseen. Once we validate a specific theme we analyze its potential within different investment structures--both liquid and illiquid—to achieve best execution and maximize desired results.

## IMPORTANT DISCLOSURES

The information contained in this document is for informational purposes only and should not be construed as personalized investment advice or recommendations. This document does not contain any solicitation to buy or sell particular securities and is only intended for clients and interested investors residing in states in which the advisor is filed or where an exemption or exclusion from such filing exists. Advisory services are offered through Validus Investment Advisors, formerly doing business as "Validus Growth Investors", an SEC Registered Investment Advisor. Registration with the SEC does not imply a certain level of skill or training. Past performance is no guarantee of future results. Investments inherently carry risks including the loss of principal which the client should be prepared to bear. If you are considering an investment, you should seek independent advice on the suitability of the particular investment.



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